

## New Product, Core Range and Promotions Responsibilities

Category	Includes	New Products & Core Range Owner	New World Promotions Owner	PAK'nSAVE Promotions Owner	Space Analyst
<b>Ambient Desserts</b>	Ambient Desserts	Joana Kaposztas-Marques	Jamie O'Loughlin	Steph Hughes	Deima Fenemor
<b>Baby</b>	Baby Food, Baby Nappies, Baby Needs	Joana Kaposztas-Marques	Alanna O'Grady	Kerry Lander	Deima Fenemor
<b>Baking Products</b>	Baking Needs, Dried Fruit & Nuts, Flour, Sugar, Eggs	Joana Kaposztas-Marques	Jamie O'Loughlin	Steph Hughes	Deima Fenemor
<b>Beauty</b>	Cosmetics, Deodorant, Hair Care, Hair Colourants, Shaving, Skincare - Body, Skincare - Cotton, Skincare - Facial, Skincare - Hand, Suncare, Soap & Bodywash	Colleen Lynch	Alanna O'Grady	Kerry Lander	Deima Fenemor
<b>Beverages</b>	Carbonated Beverages, Fruit Juice & Drinks, Powdered Beverages, Sports & Energy Drinks, Cordials & Syrups, Water, Coffee, Tea, Tonic	Samantha Beaton	Rowena Paton	Steph Hughes	Kate deVries
<b>Biscuits &amp; Cakes</b>	Biscuits, Rice Crackers, Cakes	Colleen Lynch	Rowena Paton	Steph Hughes	Deima Fenemor
<b>Bread</b>	Bread, Bread - Smallgoods	Joana Kaposztas-Marques	Rowena Paton	Steph Hughes	Deima Fenemor
<b>Breakfast</b>	Breakfast Cereal, Liquid Breakfast	Joana Kaposztas-Marques	Alanna O'Grady	Steph Hughes	Deima Fenemor
<b>Canned Goods</b>	Canned Fish, Canned Fruit, Canned Meals, Canned Vege	Joana Kaposztas-Marques	Jamie O'Loughlin	Steph Hughes	Deima Fenemor
<b>Carbohydrates</b>	Mexican, Pasta, Rice	Joana Kaposztas-Marques	Jamie O'Loughlin	Steph Hughes	Deima Fenemor
<b>Checkout</b>	All checkout product	Samantha Beaton	Rowena Paton	Chris Day	Kate deVries
<b>Confectionery</b>	Chocolate, Sugar	Samantha Beaton	Rowena Paton	Steph Hughes	Kate deVries
<b>Cooking Oils</b>	Cooking Oil	Joana Kaposztas-Marques	Jamie O'Loughlin	Steph Hughes	Deima Fenemor
<b>Health</b>	Cough/Cold, Oral Care, Patent Medicine, Sanpro, Health - Supplements, Health Tabs	Colleen Lynch	Alanna O'Grady	Kerry Lander	Deima Fenemor
<b>Herbs Spices &amp; Condiments</b>	Condiments, Herbs & Spices, Vinegar, Pickles & Relish, Salad Dressings	Joana Kaposztas-Marques	Jamie O'Loughlin	Steph Hughes	Deima Fenemor
<b>Household</b>	Aircare, Cloths & Scourers, Dishwash - Auto, Dishwash - Manual, Laundry, Household Cleaners, Toilet Cleaners, Foodwrap & Bags, Insecticide, Shoe Care, Fuel	Cheong Leong	Jamie O'Loughlin	Kerry Lander	Kate deVries
<b>Instant Meals</b>	Meal Solutions	Joana Kaposztas-Marques	Jamie O'Loughlin	Steph Hughes	Deima Fenemor
<b>International</b>	All nationalities	Joana Kaposztas-Marques	Rowena Paton	Steph Hughes	Deima Fenemor
<b>Lunchbox</b>	Lunchbox	Samantha Beaton	Alanna O'Grady	Steph Hughes	Kate deVries
<b>Milk Products</b>	Milk Products	Joana Kaposztas-Marques	Alanna O'Grady	Steph Hughes	Deima Fenemor
<b>Paper Products</b>	Facial Tissues, Paper Towels, Toilet Tissue	Cheong Leong	Alanna O'Grady	Kerry Lander	Kate deVries
<b>Pet</b>	Canned Dog Food, Cat - Canned & Pouch, Cat - Dry, Dry Dog Food, Pet Accessories	Cheong Leong	Jamie O'Loughlin	Steph Hughes	Kate deVries
<b>Sauces</b>	Cooking Sauce, Table Sauces	Joana Kaposztas-Marques	Jamie O'Loughlin	Steph Hughes	Deima Fenemor
<b>Shelf Stable Spreads</b>	Spreads	Joana Kaposztas-Marques	Alanna O'Grady	Steph Hughes	Deima Fenemor
<b>Snackfoods</b>	Snackfoods	Samantha Beaton	Alanna O'Grady	Steph Hughes	Kate deVries
<b>Ambient Soup</b>	Ambient Soup	Joana Kaposztas-Marques	Alanna O'Grady	Steph Hughes	Deima Fenemor
<b>Chilled</b>	Total Chilled	Cheong Leong	Jamie O'Loughlin	Kerry Lander	Kate deVries
<b>Frozen</b>	Total Frozen	Samantha Beaton	Jamie O'Loughlin	Kerry Lander	Kate deVries
<b>Bulk Foods</b>	Bulk Foods	Jeni Harper	Rowena Paton	Steph Hughes	
<b>Liquor</b>	Beer, Wine, Cider	Jeni Harper	Renee Waru	Renee Waru	Jeni Harper
<b>General Merchandise</b>	General Merchandise	Hamish Peter	Hamish Peter	Hamish Peter	

**Seasonal Lines**

January	All Soup presentations to Cheong Leong & Joana Kaposztas Marques
March	All Cough/Cold presentations to Colleen Lynch
May	Christmas lines presented to Promotions Managers
June	Sunscreens to Colleen Lynch & Fly Spray presentations to Cheong Leong
August	Easter lines presented to Promotions Managers
	Salad dressings and mayonnaise presented to Joana Kaposztas Marques

Please note you may be asked to complete a post seasonal review on the above categories.

**New Product Contact Details**

Andrea Gent	Foodstuffs Category Services Manager <a href="mailto:Andrea.Gent@foodstuffs-si.co.nz">Andrea.Gent@foodstuffs-si.co.nz</a>	03 353 8745
Samantha Beaton	Foodstuffs Category Analyst <a href="mailto:Samantha.Beaton@foodstuffs-si.co.nz">Samantha.Beaton@foodstuffs-si.co.nz</a>	03 353 8742
Colleen Lynch	Foodstuffs Category Analyst <a href="mailto:Colleen.Lynch@foodstuffs-si.co.nz">Colleen.Lynch@foodstuffs-si.co.nz</a>	03 353 8707
Cheong Leong	Foodstuffs Category Analyst <a href="mailto:Cheong.Leong@foodstuffs-si.co.nz">Cheong.Leong@foodstuffs-si.co.nz</a>	03 353 4952
Joana Kaposztas Marques	Foodstuffs Category Analyst <a href="mailto:Joana.Kaposztas-Marques@foodstuffs-si.co.nz">Joana.Kaposztas-Marques@foodstuffs-si.co.nz</a>	03 353 3214

**New World Promotions Contact Details**

Rowena Paton	New World Promotions Manager <a href="mailto:Rowena.Paton@foodstuffs-si.co.nz">Rowena.Paton@foodstuffs-si.co.nz</a>	03 353 8685
Alanna O'Grady	New World Promotions Coordinator <a href="mailto:Alanna.OGrady@foodstuffs-si.co.nz">Alanna.OGrady@foodstuffs-si.co.nz</a>	03 353 8610
Jamie O'Loughlin	New World Promotions Coordinator <a href="mailto:Jamie.OLoughlin@foodstuffs-si.co.nz">Jamie.OLoughlin@foodstuffs-si.co.nz</a>	03 353 6949

**PAK'nSAVE Promotions Contact Details**

Chris Day	PAK'nSAVE Promotions Manager <a href="mailto:Chris.Day@foodstuffs-si.co.nz">Chris.Day@foodstuffs-si.co.nz</a>	03 353 8612
Kerry Lander	PAK'nSAVE Promotions Coordinator <a href="mailto:Kerry.Lander@foodstuffs-si.co.nz">Kerry.Lander@foodstuffs-si.co.nz</a>	03 353 8637
Steph Hughes	PAK'nSAVE Promotions & Marketing Coordinator <a href="mailto:Steph.Hughes@foodstuffs-si.co.nz">Steph.Hughes@foodstuffs-si.co.nz</a>	03 353 8751

**General Merchandise & Liquor Contact Details**

Hamish Peter	Retail Support Manager Grocery, General Merchandise & Liquor <a href="mailto:Hamish.Peter@foodstuffs-si.co.nz">Hamish.Peter@foodstuffs-si.co.nz</a>	03 353 8702
Jeni Harper	Foodstuffs Senior Category Analyst <a href="mailto:Jeni.Harper@foodstuffs-si.co.nz">Jeni.Harper@foodstuffs-si.co.nz</a>	03 353 8842
Renee Waru	Liquor Promotions Manager <a href="mailto:Renee.Waru@foodstuffs-si.co.nz">Renee.Waru@foodstuffs-si.co.nz</a>	03 353 8975

**Space Management Contacts**

Deima Fenemor	Foodstuffs Senior Space Analyst <a href="mailto:Deima.Fenemor@foodstuffs-si.co.nz">Deima.Fenemor@foodstuffs-si.co.nz</a>	03 353 8498
Kate deVries	Foodstuffs Senior Space Analyst <a href="mailto:Kate.deVries@foodstuffs-si.co.nz">Kate.deVries@foodstuffs-si.co.nz</a>	03 353 8647